





# Congratulations, you have taken the first step towards creating sought-after modern day living experiences.

Home automation can be a minefield for end users who know what they want let alone developers and designers who have to anticipate the desires of future customers. This guide is designed to take you through some key questions which will be useful to your home automation journey.

#### LET'S START AT THE BEGINNING

Automation refers specifically to things in the home or commercial environment that can be programmed to function automatically. It is the next step in home control from timer switches and heating control.

With a good automation system in place residents or businesses can lock their front door, dim their lights or turn on their heating or cooling system. Adding an automation system to your residential or developments adds a tick box of selling features to your property listing, additionally, in a commercial environment it can provide efficiency and convenience.

Automation systems may sound complex and expensive and there are a raft of systems which fit this criteria. IDS Group systems are designed to meet your needs and budget, today home automation can integrate many of the systems you would already be installing, for example lighting and security – now you can work with one supplier and one control system.

# **Home Automation Guide**

### WHAT CAN HOME AUTOMATION SYSTEMS DO?

Contrary to popular beliefs a home automation system is no substitute for a cleaner, but can intelligently manage music collections, set scenes and save lighting energy costs. Making sure you can set the tone for different environments. Often people are surprised at some of the options available and are even more surprised at how useful they can be.

## OUR HOME AUTOMATION SYSTEMS ARE DESIGNED TO OFFER ANY COMBINATION OF THE FOLLOW:

- Lighting control system
- Audio source & multi-zone music systems
- Video source, display & multi-zone
  HD distribution systems
- Air conditioning and heating systems
- ♦ Network and WI-FI systems
- ♦ Home cinema
- CCTV systems

- ♦ Intruder alarm
- Access control systems
- ♦ Intercom systems
- Energy management & monitoring systems
- Conferencing & presentation systems
- Maintenance & fault detection systems
- Irrigation systems



#### WHAT SYSTEM IS RIGHT FOR MY DEVELOPMENT?

Picture your target buyer. What actions do they repeat daily? What automated features would make their life more convenient, what trends are they into, how do they spend their time? Are they parents or single first time buyers? What tech do they use? Or commercially, what type of business are they? Do they need seamless communication between employees or sites? These questions will all help to draw a picture of your customers automation needs.

#### **REMOTE ACCESS**

With remote access home or business owners can check in on their properties while they are away and even open the front door from another city. These are just some of the great features available with many control systems.

Future-proofing - do you want to let your buyers add to the system in the future?

As your professional installer, let us help you to select the right products and services best suited to you. We will work with you and gain a thorough understanding of what you want to achieve with an automation system which will allow us to provide you with the most suitable products.

# **Home Automation Guide**

**OUR PARTNERS** 

















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